



Everest Equipment Co.  
Ayer's Cliff, QC  
November 11<sup>th</sup>, 2022

Subject: Sourcewell Pricing Declaration

To Whom It May Concern,

The provided price lists show a 30% discount off of our List Price for the Sourcewell Contract. The discounted price is also provided as the "Net Price" in the price list documents.

Steve Czerniejewski  
Inside Sales and Marketing Manager